

Monmouth Ocean Regional REALTORS (MORR)

Appendix B

Updated, January 2020



| Realtor Associate Annual Expenses | | Dues/Fee |
|--|---|-----------------|
| R | National Association of REALTORS Dues <i>(Prorated Monthly)</i> | \$185.00 |
| R | New Jersey Association of REALTORS Dues <i>(Prorated Quarterly)</i> | \$135.00 |
| V | MORR Local REALTORS Dues | \$40.00 |
| R | Monmouth/Ocean MLS <i>(Annual on July 1st - Prorated Quarterly)</i> | \$130.00 |
| | Sub Total Required Cost ---> | \$560.00 |
| O | Supra Keybox System Smart Phone eKey Basic (Billed Monthly) | \$16.63 |
| | State of New Jersey License Fees (Click link for current fee) | |
| | | |
| | Total Required Expense ---> | \$560.00 |
| | Grand Total Required & Keybox Expense ---> | \$576.63 |
| Other Expenses | | |
| | Supra eKey Smartphone Set Up (One-Time) | \$50.00 |
| O | REALTOR MORR Voting Member Fee <i>(one-time)</i> | \$250.00 |
| O | Supra Keybox System Express Key <i>(Billed & Prorated Annually)</i> | \$215.88 |
| | | |
| One Time New Agent Start-up Costs | | |
| R | NAR Legal Assessment Fee <i>(New Agents Only)</i> | \$5.00 |
| R | MORR New Member Fee | \$20.00 |
| R | Supra Lockbox eKey Activation <i>(not charged for Express Key app)</i> | \$50.00 |
| O | Monmount/Ocean MLS Change of Office Fee | \$20.00 |
| | Total Required Expense ---> | \$25.00 |
| As Used/Needed Services | | |
| R | Errors & Omissions Insurance Per Transaction Side | \$25.00 |
| | Agent Name Sign Riders | Market |
| | Tool Kit CMA - Monthly - only if used | \$8.00 |
| | Delta Personal Website | \$24.95 |
| | Replacement Business Cards | Market |
| | Replacement Name Badges | Market |
| | Coldwell Banker Launch Start Training Academy | \$0.00 |
| | Zap Full IDX Website | \$0.00 |
| | Coldwell BankerLaunchStart Training Academy | \$0.00 |
| | Zap Full CRM | \$0.00 |
| | Never a charge for company generated leads | |
| | | |

O - Optional

R - Required

V - Required for all offices except Tuckerton and LBI